



## Europass Curriculum Vitae



### Personal information

Surname(s) / First name(s) **Grigorescu Adriana**  
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Nationality Romanian  
Date of birth 09/21/1962  
Gender Female

### Desired employment / Occupational field

### Work experience

Dates  
1) 2001-2004; 2004-2008; 2008-present  
2) 2010-present  
3) 2005-present  
4) 2012 – present

Occupation or position held  
1) Associate Professor , Professor (MO 3669/07.04.2008, 437/14.04.2008)  
2) Full Professor – Ph.D. Conductor (MO 3782/11.05.2010)  
3) Associate researcher Institute of Economic Forecasting of Romanian Academy (2005)  
4) Member of National Council National for Attesting Titles, Diplomas and Certificates, Ministry of Education and Scientific Research, Social Science-Economic Science-Management (OM 5644/5 September 2012; MO 640/7.09.2012)

### Main activities and responsibilities

15 years of teaching courses and seminars in the Master study programs:

- Public Sector Management (Romanian and English)
- European Administrative Studies
- Management of Public Affairs

Teaching subjects:

- Public Marketing
- Project management in public sector
- Management of public investment projects
- Public Investment Management.

Over 25 years of research in particularly thematic areas of competence - incidence between the public and private sectors; interdisciplinary research and / or multidisciplinary. Field research in public and private management resulted in comparative analysis, holistic management approach, integrated, thematic, interdisciplinary and / or multidisciplinary.

5 years coordinating internships and doctoral work in public sector management and / or business topics aimed mainly comparative analyzes, transfer of best practices, optimizing processes in public administration.

Name and address of employer	1) National School of Political Studies and Public Administration (SNSPA) 6, Povernei Street, Bucharest, Romania 2) Valahia University from Targoviste (VUT)
Type of business or sector	Higher education institution (university)
Dates	1999-2000; 2000-2004
Occupation or position held	Assistant Professor, Lecturer
Main activities and responsibilities	Lectures and seminars with bachelor degree students on marketing, commerce and economics; Research in the fields of management, marketing, diagnosis and forecast in economics.
Name and address of employer	Dragan European University, Lugoj, County Timis
Type of business or sector	Higher education institution
Dates	1989-1999
Occupation or position held	Sales Director, Commercial Manager, NBD Director, Sales Agent
Main activities and responsibilities	Managing the distribution department and coordination of the Sales / Distribution - activities: import, sales, marketing, promotion, advertising, warehouse organization; negotiating contracts distributor, joint venture partnerships and sale contracts, preparing tender documentation, participation, completion and ongoing contracts, purchase orders and stock tracking. Training and support for sales agents in the territory of the structure. Research and consultancy in business management.
Name and address of employer	Elvimex Group S.A, Rokura SRL, Uniaxis SRL, Vitrocim S.A
Type of business or sector	Power supply equipment, radio-communication equipment, building materials
<b>Education and training</b>	
Dates	October 2010 – September 2012
Title of qualification awarded	Post-doctoral
Principal subjects/occupational skills covered	Economies, modeling, transdisciplinarity
Name and type of organisation providing education and training	Academia Română, Program POSDRU – Excellence Post-Doctoral Studies in Economics, SPODE
Level in national or international classification	ISCED UNESCO - 53
Dates	October 2005 – July 2006
Title of qualification awarded	Master degree
Principal subjects/occupational skills covered	Modern governance and European integration - applied science in public administration and governance
Name and type of organisation providing education and training	National School of Political Studies and Public Administration – Faculty of Public Administration
Level in national or international classification	ISCED UNESCO - 53
Dates	November 1998 – July 2002
Title of qualification awarded	Ph.D.
Principal subjects/occupational skills covered	Economics, financial analysis, strategic management and marketing - interdisciplinary approach of companies and institutions development
Name and type of organisation providing education and training	Academy of Economic Studies – Faculty of Accounting
Level in national or international classification	ISCED UNESCO - 53
Dates	September 1991- July 1997
Title of qualification awarded	Bachelor degree
Principal subjects/occupational skills covered	Commerce, marketing, business administration, business legislation - applied science in business administration

Name and type of organisation providing education and training Academy of Economic Studies – Faculty of Commerce

Level in national or international classification ISCED UNESCO - 53

Dates September 1983- July 1987

Title of qualification awarded Bachelor degree

Principal subjects/occupational skills covered Chemistry and Physics  
- higher technical background for a better understanding of industry

Name and type of organisation providing education and training University of Bucharest – Faculty of Chemistry & Physics

Level in national or international classification ISCED UNESCO - 33

Postgraduate studies and trainings

2015 Academic Teaching and Psycho – pedagogy – Academy of Economic Studies

2015 Advanced Scientific Research – Academy of Economic Studies

2004 Training of trainers basic diplomatic skills, MAE și Ambasada SUA

2001 (6 weeks) Management, VNO NCW – The Netherlands

1999 (77 hours) Financial Management and Accounting – EOMMEX Greece

1991(36 days) Foreign Trade Management –PERCOMEX Bucharest

1990 – 1991 (1 an) Commercial English Certificate – 1991 (PEROMEX Bucharest)

Personal skills and competences
Mother tongue(s)
Other language(s)
Self-assessment
<i>European level (*)</i>
English
French

Romanian

Understanding				Speaking				Writing	
Listening		Reading		Spoken interaction		Spoken production			
C2	Proficient user	C2	Proficient user	C1	Proficient user	C1	Proficient user	C1	Proficient user
A2	Basic user	A2	Basic user	A2	Basic user	A2	Basic user	A1	Basic user

(\*) Common European Framework of Reference for Languages

Social skills and competences

- author and coauthor** of over 20 books, manuals, volumes; over 80 papers and presentations in national and international conferences; over 30 national and international research projects;
- evaluator for projects** in the field of "Social Science and Economics": (management, marketing, public marketing, public and business administration, commerce and so on).
  - evaluator for National Agency for Scientific Research (ANCS) and National Council for Science in High Education (CNCSIS) PNCD National Plan for Research and Development projects 2007 - 2012;
  - evaluator for National Agency for Scientific Research (ANCS), CEEX research projects 2006;
  - evaluator for National Council for Science in High Education, CNCSIS research projects, 2004-2007;
  - evaluator for PNUD program – Romanian Government „BURSA GUVERNUL ROMANIEI” (2004-2006) student, master and PhD scholarship;
  - evaluator and supervisor projects for Romanian Fund for Social Development – World Bank program 1998-2001.
- Member of over 10 professional bodies**, national and international, among the most important: Comisia de Cibernetică a Academiei Române; INFER – International Network for Economic Research, Bruxelles, Belgium, 2004; L'Institut CEDIMES Paris, Franța, 2003; EcoMod – Global Economic Modelling Network, Bruxelles, Belgia, 2002; *Secretar General* - Academia de Cibernetică "Ștefan Odobleja" din Lugano, Elveția, 1999; SAMRO – Societatea Academică de Management din România, 2010; Institutul de Științe Administrative „Paul Negulescu”, 2009; Asociația Generală a Economisților din România (AGER) – 2002; Asociația Consultaților din România (AMCOR) – 1996/2000; Asociația Română de Marketing (AROMAR) – 1992.

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| 4.  | flexibility in approaching various matters due to the concern in systems theory and interdisciplinarity, abilities acquired by various attended education and training programs, as well as by participating (since 1980) at the workshops of the Romanian Academy Commission of Socio-Economic Cybernetics;  |
| 5.  | Good skills in assessment of systems (organization, context); abilities in identifying gaps, issues, distortions in order to draw up solutions for improvement, development, restructuring or strategies, experience acquired as manager and project developer.   |
| 6.  | Member of Editorial Board: <ol style="list-style-type: none"> <li>a. Romanian Journal of Economic Forecasting, ISSN 1582-6163, Institute of Economic Forecast, Romanian Academy (2014-present) indexed ISI Thomson</li> <li>b. Contemporary economics ISSN: 2084-0845, Faculty of Management and Finance, University of Finance and Management in Warsaw Vizja Press&amp;IT, Poland (2010-present) indexed BDI</li> <li>c. Review of International Comparative Management, ISSN 1582-3458, Academy of Economic Studies, Bucharest, (2010-present) indexed BDI</li> <li>d. Management Dynamics in the Knowledge Economy, ISSN 2286-2668, Faculty of Management NUPSPA, (2014-present) indexed BDI</li> <li>e. Ecoforum ISSN: 2344 – 2174, University Stefan cel Mare from Suceava (2014-present) indexed BDI <a href="http://www.ecoforumjournal.ro">www.ecoforumjournal.ro</a></li> <li>f. Acta Universitatis Danubius Oeconomica, ISSN: 2065-0175, University Danubius from Galati, (2012-present) indexed BDI</li> <li>g. Acta Universitatis Danubius Administratio, ISSN: 2068-5459, Universitatea Danubius from Galati, (2012-present) indexed BDI</li> <li>h. Studia Universitatis Vasile Goldis Arad. Economic Science Journal, ISSN-L 1584 – 2339, <a href="http://Vasile Goldis University Press">"Vasile Goldis" University Press</a> (2014- present) indexed BDI</li> </ol> |
| 7.  | Reviewer: <ol style="list-style-type: none"> <li>a. EKONOMSKA ISTRAŽIVANJA-ECONOMIC RESEARCH, 1331-677X (Print), 1848-9664 (Online) Juraj Dobril, University of Pula, Faculty of Economics and Tourism"Dr.Milo Mirkov", Croatia, ISI Thomson</li> <li>b. Internet Research (2015) ISI Thomson</li> <li>c. Industria Textila Magazine, Editura CERTEX, ISSN 1222-5347 (1-62) ISI Thomson</li> </ol>  |
| 8.  | good communication skills and team work abilities acquired through managerial experience;   |
| 1.  | Vice Dean – Faculty of Public Administration (2012-present)   |
| 2.  | <i>Scientific Secretary</i> – Department of Management and Faculty of Public Administration (2003-present), coordinator Commission for Scientific Research SNSPA (2003-2004)  |
| 3.  | experience in project management – as, team leader, project manager expert in over 30 research national and international projects;   |
| 4.  | General Director Interdisciplinary Research Platform – Global Economy and Governance (2015 – present)   |
| 5.  | Director and coordinator of Clusters for interdisciplinary research „Labor & Social Protection” and „Holistic Management” (2014-present)  |
| 6.  | Director of Laboratory for Romanian – Asian Studies (2014-present)  |
| 7.  | Keynote speaker at 2014 International Conference on Business and Management and 2014 Conference on Asian Finance, Economics and Business and CEO Forum held at CAESAR PARK HOTEL in Taipei, Taiwan during June 14-28, 2014 organized by National Taipei University with the subject Streams, Crossings and Confluences in Public & Business Management  |
| 8.  | Associate researcher to Intellectual Capital Research Group, Universidad de Castilla-La Mancha, Spain (2012-present)  |
| 9.  | Member of Chinese Education & Human Resources Management Network Association, Taichung, Taiwan, 2013  |
| 10. | Associate professor to Academy of Economic Studies (2004-present) and Diplomatic Academy (2002-2005)  |
| 11. | Director of master programs – “Studii Postuniversitare de Specializare în Management” și „Managementul prin Proiecte” - 2001-2005;  |
| 12. | President and member in admission and graduation commissions:   |

Organizational skills and competences

	<p>13. International scientific events:</p> <ul style="list-style-type: none"> <li>a. 2015, Forumul "NEXTWORK European Projects", Bucharest, 15 - 16 mai 2015, Academia de Studii Economice, SNSPA, Institutul de Prognoză Economică, Universitatea Româno Americană, Asociația PartNET – Parteneriat pentru Dezvoltare Durabilă, Associazione Valore Infinito – Italy, Vice-president</li> <li>b. President Organizing Committee and Co-Chair 2014, 2nd Edition of International Conference • Global Economy &amp; Governance, Wuhan University-China, SNSPA-Ro, IPE-Ro, National Taiwan University, MingChuan University-Taiwan, Bucharest, 10-12 September 2014</li> <li>c. Program Co-Chair 2015, 3rd Edition of International Conference • Global Economy &amp; Governance, MingChuan University-Taiwan, National Taiwan University, Ocean University-China, SNSPA-Ro, IPE-Ro, 3-5 September 2015</li> <li>d. 2015, 6th, International Conference "New Public Management", 14 May 2015, National Defence University, University of Warsaw, Warsaw University of Technology, Jagiellonian University, Academy of Special Education, Police Academy in Szczytno, NUPSPA, Carol 1 National Defence University, Aleksandras Stulginskis University – Scientific Committee</li> <li>e. 2012, RESER - "Services and economic development: local and global challenges"., Bucharest, 20-22 September 2012, Academia de Studii Economice - Scientific Committee</li> </ul> <p>14. National scientific events: member in Scientific or Organizing Committee of over 30 de national scientific events (listed at request)</p> <p>15. Member in Scientific Committee of Printing House Politeia-SNSPA (2001-2004);</p> <p>16. Visiting professor</p> <ul style="list-style-type: none"> <li>a. Universidad de Castilla-La Mancha, Spania, Erasmus STS, 15-23 September 2013</li> <li>b. Caledonian Glasgow University, UK, Erasmus STS, 5-12 June 2014</li> <li>c. University of National and World Economy, Bulgaria, 15 June – 31 July 2015</li> <li>d. University of Sakarya, Turkey, Erasmus STS, 14-20 September 2015</li> <li>e. St. Kliment Ohridski University, Bitola, Republic of Macedonia, 6-20 November 2015</li> </ul> <p>17. Chief editor Holistica – Journal of Business and Public Administration, Printing House Uranus, 2010 ;</p> <p>18. Editor „Revista de Management” din 2004, 2002-2003 member in Scientific Committee;</p> <p>19. leadership experience – managerial positions in different companies;</p>
Technical skills and competences	good command of office equipment and laboratory equipment (chemistry, physics).
Computer skills and competences	ECDL Certificate – 2003 – appraisal level
Artistic skills and competences	
Other skills and competences	
Driving licence	Category B -1987
<b>Additional information</b>	
<b>Annexes</b>	All probationary documents available on request including the list of publications and projects