WHAT IT TAKES TO MOVE OUR BRAND FORWARD

BRAND + IDENTITY OVERVIEW

FORT WAYNE

/ INTRODUCTION

WELCOME

O P E N I N G R E M A R K S

Jerry Lewis

Vice Chancellor

for Communications and Marketing



PURDUE FORT WAYNE TEAM



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Senior Director of
Accounts Management
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Kathryn Hopkins Marketing Services Director



Chip Compton Director of Editorial Services



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/ INTRODUCTION

A MESSAGE FROM

OUR CHANCELLOR

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Ronald Elsenbaumer



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Huezo Senior Manager, Client Partnership

Natalie



Cohen
Associate Strategy
Director

Mandi



Paul Davis
Executive Creative Director



Pederson
Associate Creative
Director

Chris



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OVERVIEW OF

OUR PROCESS





Why is a brand important?

- Universities have realized the importance of more strategic marketing as competition has continued to increase for student recruitment.
- The ability to **successfully connect with GenZ audiences** has never been more urgent. How we reach them. How we communicate with them. What we say. How we motivate them. How we influence their decisions.
- Our brand creates a consistent message and story which helps us form emotional connections with people from the very first interaction.

Project Objectives

- Purdue Fort Wayne approached us to help extend and expand the brand work that was done for the realignment in 2018.
- Focused effort around enrollment marketing strategies and materials including deeper, more robust messaging that's specific to Fort Wayne, more attuned to Gen Z, and better aligned with the Purdue University master brand
- A new enrollment campaign platform that is based on the evolved messaging that is more story-based and less transactional
- Align and build out a comprehensive online/digital presence—including a content strategy and redesign of the college and school websites.

Why now?

- The alignment with the Purdue brand is one of Purdue Fort Wayne's most valuable assets. Getting a Purdue degree is vitally important to Purdue Fort Wayne students.
- Purdue University was completing an overhaul of their identity and brand.
- It was a natural progression and a perfect opportunity to further define the Purdue Fort Wayne brand and connect it to the globally recognized and respected Purdue University brand.

BOTTOM LINE

It's time for a story that connects with the Purdue master brand, that authentically conveys the differentiating elements of the PFW experience, and that attracts students who will thrive at the university.

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(5)

AN OVERVIEW OF

ONE PURDUE



Research

We have studied the Purdue brand via:

- Prospective students
- Parents
- Current students
- Faculty
- Staff

- Alumni
- Employers
- Peer institutions
- 1,500+ social media postings

Research

As the discovery phase came to a conclusion, several important themes emerged. In reviewing all of our findings and insights, we saw clearly that Purdue stood for three things:

INNOVATION	Discoveries and outcomes that can change the world
PERSISTENCE	A shared mindset
COLLABORATION	Working together to solve complex problems

Essence

The clearest, most concise statement of who we are as an institution. This "big idea" forms the foundation of our brand:

WHO	PURDUE UNIVERSITY IS ABOUT
WHAT	THE PERSISTENT PURSUIT OF INNOVATION
HOW	WHERE PEOPLE BRING THEIR BEST AND LEARN
WHY	TO BUILD A BETTER WORLD TOGETHER.

Essence

The clearest, most concise statement of who we are as an institution. This "big idea" forms the foundation of our brand:

SIMPLY PUT:

PERSISTENT INNOVATION. TOGETHER.

The language and visuals of innovation and collaboration.





PFW

Bringing it all together.





















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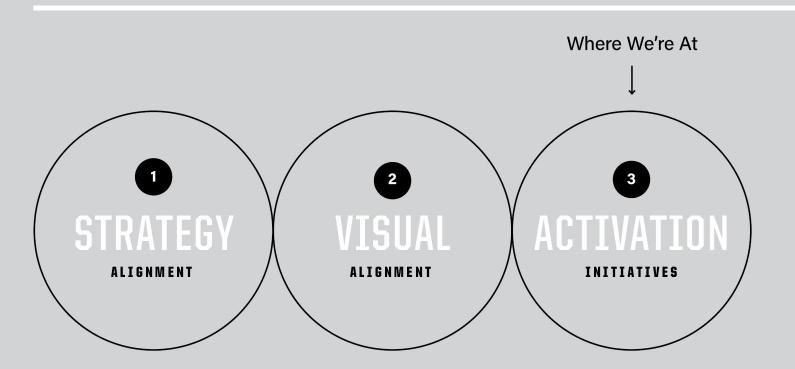
OUR WORK AND HOW

IT ALL CONNECTS





There are multiple aspects of this alignment with Purdue.







Approach

Before defining your enrollment brand story, we needed to first develop a deep understanding of Purdue University Fort Wayne.



STAKEHOLDER INTERVIEWS: All deans, students, faculty and staff, senior administrators



COMPETITOR AUDIT





CAMPUS IMMERSION



COLLABORATIVE WORKING SESSION WITH CORE TEAM



Brand Essence

PURDUE UNIVERSITY BRAND ESSENCE

The persistent pursuit of innovation. Together.



PURDUE FORT WAYNE ENROLLMENT BRAND ESSENCE

Taking persistent steps forward. Together.

Personality

With our enrollment-focused audiences in mind, these are the personality traits to dial up in admissions materials.

Rational

What we want people to think about the brand

PURPOSEFUL

Thoughtful, meaningful, committed

INTENTIONAL

Focused, deliberate, practical

BALANCED

Level-headed, well-rounded, grounded

Emotional

How we want people to feel about the brand

INCLUSIVE

Collaborative, inviting, welcoming

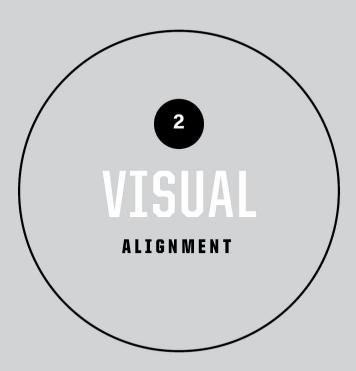
EMPOWERING

Supportive, dedicated, maximizing

GENUINE

Authentic, honest, friendly





PURDUE UNIVERSITY. FORT WAYNE



Evolved Primary Institutional Identity

PURDUE UNIVERSITY. FORT WAYNE

PURDUE UNIVERSITY.
FORT WAYNE



Architecture

PURDUE UNIVERSITY.
FORT WAYNE

College of Arts and Sciences

PURDUE UNIVERSITY.

Honors Program

PURDUE UNIVERSITY.
FORT WAYNE

Office of the Chancellor

PURDUE UNIVERSITY.
FORT WAYNE

College of Engineering, Technology, and Computer Science

FORT WAYNE

Department of Civil and Mechanical Engineering

PURDUE UNIVERSITY.
FORT WAYNE

Communications and Marketing



Secondary Logos

Vertical

• For extreme vertical compositions and limited space in width, the below lock-up should be used



Horizontal

 For extreme horizontal compositions and limited space in height, the below lock-up should be used



Monogram

 For limited space applications, such as social media avatars, and when audience awareness of the fullname is understood or presented, then the below monograms can be used









PFW

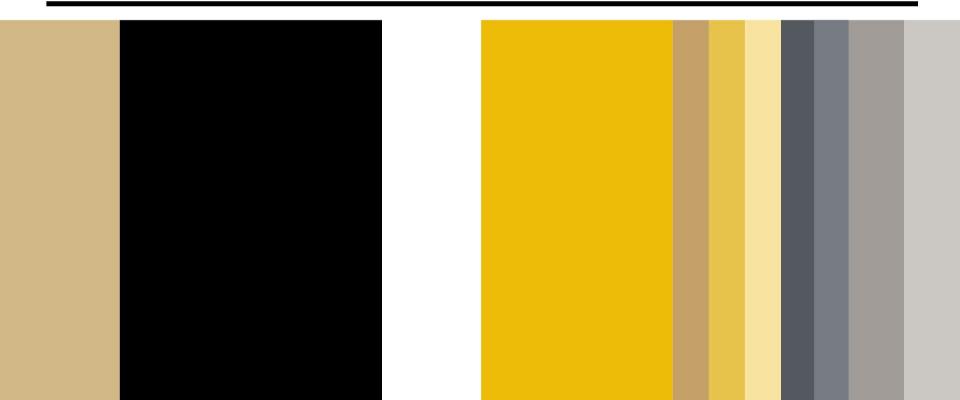
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Color Palette





Typographic Direction

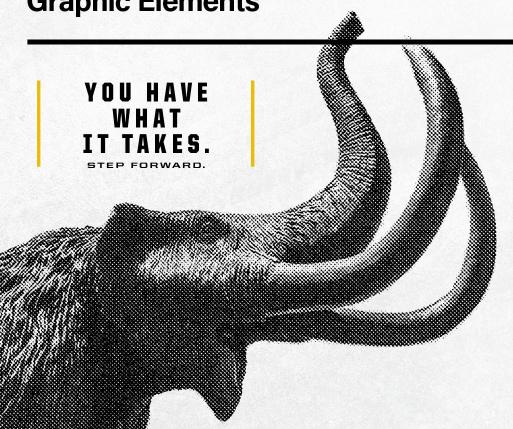














GRADUATE PROGRAMS







Photographic Direction

HERD OF HEROES







BLACK AND WHITE STUDIO HEROES







LOCATIONS



MOMENTS







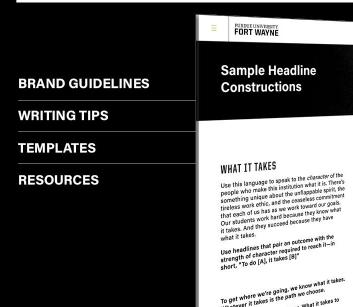






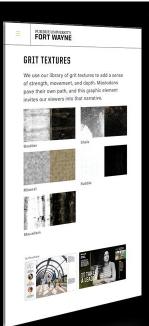


Brand Site

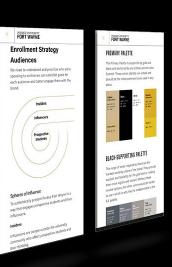


Whatever it takes is the path we choose. What it takes to dream bigger. What it takes to

reach turtner. What it takes to climb higher. To make progress, it takes persistence. to make progress, it takes persistence.
To make a real impact in our community, it takes









Major Brand Activation Initiatives

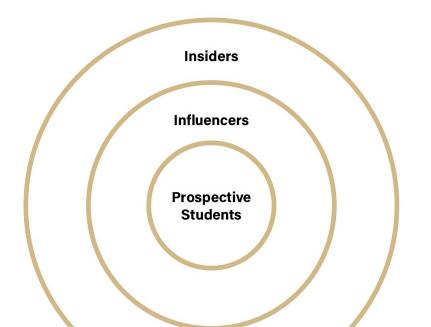
Using our identity and strategic alignment as the foundation, we have been applying this work to **two major projects**:

- A re-envisioned Enrollment Marketing Campaign
- A redesigned University website

Enrollment Campaign: Audiences

OUR GOAL

To authentically present Purdue University Fort Wayne in a way that engages new prospective students and their influencers.



Our core audience for this work is prospective students, particularly those who represent new profiles and markets.

Influencers are people outside the university community who have an effect on prospective students and their thinking.

Insiders are people within the PFW community who affect the perceptions of prospective students in different ways.

Based on our research, we know:

- Today's prospective student expects institutions to provide curated, personalized experiences.
- Gen Zers are more than digitally savvy—they're digital natives.
- As much as they prize their individuality, Gen Zers also want to feel understood and that they belong to authentic communities.
- Due to COVID-19, there's an opportunity to better engage audiences who may choose to look at options closer to home.
- **Prospective students' families are anxious** but savvy, too. They know today's unprecedented circumstances give them new leverage.

Our approach represents efforts that:

- Infuse more storytelling
- Personalize communications, using behavior and engagement triggers
- Build a seamless and simplified student journey
- Benefit the student experience, whether it's in person or virtual
- Use paid digital advertising to target new demographics

Enrollment Campaign: Creative Platform

Our creative platform unifies our strategic messaging, personality, voice and tone to create a powerful story we all can draw on.

- It creates one powerful, memorable story for our university
- It captures the genuine spirit of Purdue Fort Wayne
- It inspires all our creative communications across all media
- It keeps our message consistent

WITH EVERY STRIDE,

A MASTODON MAKES A POWERFUL IMPACT AND LEAVES ITS MARK.

WE FOLLOW IN THUNDEROUS FOOTSTEPS.

NO MATTER OUR DIRECTION, REGARDLESS OF HURDLES OR SETBACKS,

WE MARCH.

SURROUNDED
BY THE RESOURCES
AND STABILITY OF THE HERD,



MET WHERE WE ARE, INSPIRED, INFORMED,

AND EMBOLDENED

BY THOSE WHO'VE PAVED THEIR WAY —

WE MAKE OUR OWN.

BECAUSE WE ARE CONFIDENT THAT

EVERY RUMBLING STEP FORWARD

BRINGS US CLOSER
TO WHO WE'RE SUPPOSED TO BE.

AT PURDUE FORT WAYNE,

WE KNOW WHAT IT TAKES

ES TOGET WHERE WE'RE GOING.

IT TAKES A FIRST STEP.

IT TAKES
EVERY STEP AFTER.

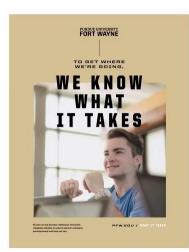
IT TAKES A MASTODON.

PURDUE UNIVERSITY.
FORT WAYNE





















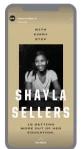




EVERY STEP TAKES YOU EVEN FURTHER. FORT WAYNE FORWARD















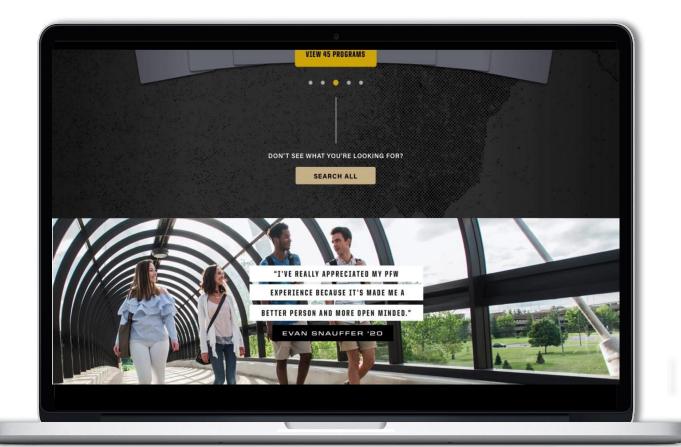


WHAT IT TAKES.



PFW.edu Evolution: Overview

- Redesign the main Purdue Fort Wayne and College/School sections to visually align with the evolved brand.
- Bring critical content to the forefront, making the decision to choose
 Purdue Fort Wayne simple and intuitive
- Streamline content and pull key information (majors, courses, class listing, faculty bios, etc) from a "single source of truth"
- Upgrade the site to a new Drupal CMS to address significant technology issues and allow for easier maintenance and content management."











ADMISSIONS



FINANCIAL AID



ADMITTED STUDENTS











COLLEGE + SCHOOLS



COLLEGE LANDING PAGE



DEPARTMENT DETAIL

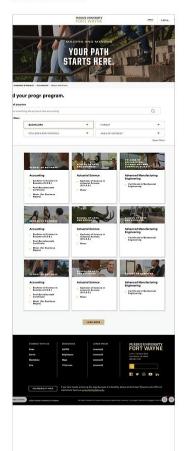
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BASIC PAGE



PROGRAM FINDER



PROGRAM DETAIL

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SCHOLARSHIPS	⊕
OUTCOMES	⊕
REQUIREMENTS	⊕
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YEAR THREE - YEAR FOUR	0

PFW.edu Evolution: Moving Forward

- Identity refresh on current .edu
- Technical development (Drupal)
- Acquia training and setup
- Content migration meetings with Colleges/Schools
- Launch sites as they are completed

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FAQS



QUESTION:

WHEN DOES ALL OF THIS HAPPEN?

What's the timeline?

WHEN DOES ALL OF THIS HAPPEN?

Things are already changing.

- Identity changes are in motion and will evolve over the coming months.
- Enrollment Marketing Campaign is rolling out now.
- Web redesign is in process.
- New content management system is being implemented.
- Working with colleges and schools on content for those sites.

QUESTION:

WHAT HAPPENED TO EDUCATION WITH PURPOSE?

WHAT HAPPENED TO EDUCATION WITH PURPOSE?

This is the next iteration of Education with Purpose.

Many elements of the new strategy and messaging evolved from that platform.

The university's brand pillars have not changed.



QUESTION:

HOW WILL WE MEASURE SUCCESS?

HOW WILL WE MEASURE SUCCESS?

Metrics will drive our priorities and decision-making. We will measure success through user engagement.

- Website traffic and behavior
- Digital advertising performance
- Social media metrics
- Adoption of brand

QUESTION:

WHY DID WE HAVE TO CHANGE THE LOGO?

WHY DID WE HAVE TO CHANGE THE LOGO?

Purdue University refreshed its identity and brand earlier this year.

To directly align ourselves with Purdue, it was necessary to change our logo and identity system as well.

QUESTION:

DOI HAVE TO GET NEW BUSINESS CARDS AND LETTERHEAD?

And who will pay for it?

DO I HAVE TO GET NEW BUSINESS CARDS AND LETTERHEAD?

No.

There's no mandate to replace everything at once.

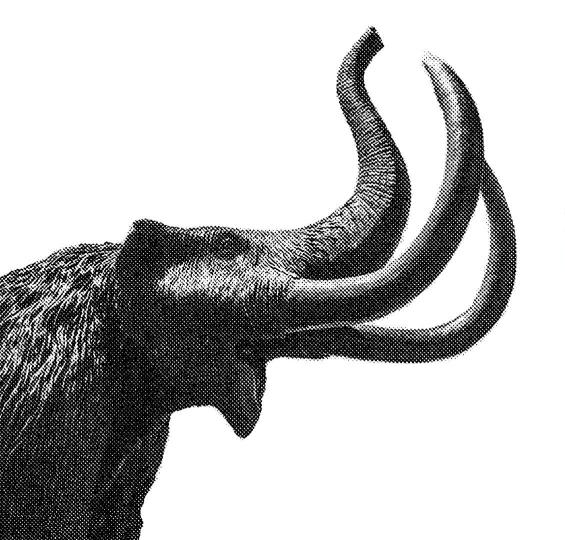
Update business cards, letterhead, and other materials when you run out of current supplies.



Additional questions?

marketing@pfw.edu





PURDUE UNIVERSITY. FORT WAYNE

THANK YOU